July 30, 2009
Exchange where listed: TSE

## Name of listed company

Company code number
Representative:
Please address all communications to
Phone

## : TERUMO CORPORATION

(URL http://www.terumo.com/)
: 4543
: Akira Takahashi, President
: Shouji Hatano, Executive Officer, General Manager, Corporate Communication Dept. : +81 / 3-3217-6550

1. Consolidated financial highlights for the interim period ended June 2009 (From April 1, 2009 to June 30, 2009)
(1) Consolidated financial results

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of yen) | \% | (Millions of yen) | \% | (Millions of yen) | \% | (Millions of yen) | \% |
| Three months ended June,2009 | 77,467 | (0.4) | 16,476 | 1.4 | 16,934 | (10.2) | 10,812 | (22.9) |
| Three months ended June,2008 | 77,771 | - | 16,241 | - | 18,852 | - | 14,016 | - |


|  | Net income per share | Net income per share, fully <br> diluted |
| :--- | :---: | :---: |
| Three months ended June,2009 | (Yen) | (Yen) |
| Three months ended June,2008 | 56.94 | - |

(Note) Percentage represent increase (decrease) from the corresponding period in the prior fiscal year.
The amounts shown above ignore values of less than a million yen.
(2) Consolidated financial position

|  | Total assets | Net assets | Capital asset ratio | Net assets per share |
| :--- | :---: | :---: | :---: | :---: |
|  | (Millions of yen) | (Millions of yen) | $\%$ | $($ Yen) |
| June 30, 2009 | 389,765 | 292,402 | 75.0 | 73.4 |
| March 31,2009 | 379,064 | 278,166 | $1,464.27$ |  |

(Note) Shareholders' equity : June 30, 2009: 292,282 million yen, March 31, 2009: 278,062 million yen.
The amounts shown above ignore values of less than a million yen.

## 2. Dividends

|  | Dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | total |
| Fiscal year ended March 31,2009 | (Yen) | (Yen) | (Yen) | (Yen) | (Yen) |
| Fiscal year ending March 31,2010 (forecast) | - | 16.00 | - | 16.00 | 32.00 |
| Fiscal year ending March 31,2010 |  |  |  |  |  |

(Note) Revise of dividends forecast : None
3. Consolidated forecast for the year ending March 2010 (From April 1, 2009 to March 31, 2010)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of yen) | \% | (Millions of yen) | \% | (Millions of yen) | \% | (Millions of yen) | \% | (Yen) |
| Interim year ending September, 2009 | 154,000 | (1.9) | 28,000 | (11.0) | 28,000 | (14.7) | 18,000 | (21.7) | 94.79 |
| Fiscal year ending March, 2010 | 315,000 | 4.0 | 56,000 | 3.6 | 56,000 | 6.5 | 37,500 | 1.7 | 197.47 |

(Note) Revise of consolidated forecast : Yes
(Assumed exchange rate in 2ndQ of FY2009: 1US\$=90yen, 1Euro=120yen / Assumed exchange rate of FY2009: 1US $\$=95 y e n, 1$ Euro=125yen)
Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

[^0]
## 4. Consolidated Financial Statements

(1) Consolidated Balance Sheets
(Millions of yen)

|  | As of June 30, 2009 |  | As of March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| (Assets) |  |  |  |  |
| I Current assets | 198,812 | 51.0\% | 193,658 | 51.1\% |
| Cash and deposits <br> Notes and accounts receivable-trade <br> Merchandise and finished goods <br> Work in process <br> Raw material and supplies <br> Deferred tax assets <br> Other <br> Allowance for doubtful accounts | 59,760 <br> 69,202 <br> 34,220 <br> 6,266 <br> 15,898 <br> 7,870 <br> 6,301 <br> (707) |  | 57,073 66,865 33,272 <br> 6,373 <br> 14,945 <br> 9,687 <br> 6,173 <br> (733) |  |
| II Noncurrent assets | 190,953 | 49.0\% | 185,406 | 48.9\% |
| 1. Property, plant and equipment | 112,914 | 29.0\% | 111,064 | 29.3\% |
| Buildings and structures <br> Machinery, equipment and vehicles <br> Land <br> Lease assets <br> Construction in progress <br> Other | $\begin{array}{r} 41,594 \\ 33,076 \\ 20,292 \\ 582 \\ 10,318 \\ 7,048 \\ \hline \end{array}$ |  | $\begin{array}{r} 41,545 \\ 33,067 \\ 20,303 \\ 548 \\ 8,584 \\ 7,015 \\ \hline \end{array}$ |  |
| 2. Intangible assets | 32,022 | 8.2\% | 32,747 | 8.6\% |
| Goodwill Other | $\begin{array}{r} 24,730 \\ 7,291 \\ \hline \end{array}$ |  | $\begin{array}{r} 26,823 \\ 5,923 \\ \hline \end{array}$ |  |
| 3. Investments and other assets | 46,017 | 11.8\% | 41,593 | 11.0\% |
| Investment securities <br> Deferred tax assets <br> Other | $\begin{array}{r} 31,233 \\ 8,330 \\ 6,453 \\ \hline \end{array}$ |  | $\begin{array}{r} 23,686 \\ 11,528 \\ 6,378 \end{array}$ |  |
| Total Assets | 389,765 | 100.0\% | 379,064 | 100.0\% |

(Millions of yen)

|  | As of June 30, 2009 |  | As of March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| (Liabilities) |  |  |  |  |
| I Current liabilities | 89,792 | 23.0\% | 93,700 | 24.7\% |
| Notes and accounts payable-trade <br> Short-term loans payable <br> Lease obligations <br> Income taxes payable <br> Provision for bonuses <br> Provision for directors' bonuses <br> Deferred tax liabilities <br> Notes and accounts payable - facilities <br> Other | $\begin{array}{r} 26,320 \\ 23,090 \\ 176 \\ 5,269 \\ 2,592 \\ 47 \\ 252 \\ 6,619 \\ 25,423 \\ \hline \end{array}$ |  | $\begin{array}{r} 27,812 \\ 25,190 \\ 161 \\ 6,022 \\ 4,758 \\ 172 \\ 173 \\ 5,605 \\ 23,804 \\ \hline \end{array}$ |  |
| II Noncurrent liabilities | 7,570 | 2.0\% | 7,196 | 1.9\% |
| Lease obligations <br> Deferred tax liabilities <br> Provision for retirement benefits <br> Provision for directors' retirement benefits <br> Other | $\begin{array}{r} 427 \\ 30 \\ 4,114 \\ 659 \\ 2,339 \end{array}$ |  | $\begin{array}{r} 409 \\ 103 \\ 3,691 \\ 659 \\ 2,331 \end{array}$ |  |
| Total Liabilities | 97,363 | 25.0\% | 100,897 | 26.6\% |
| (Net Assets) |  |  |  |  |
| I Shareholders' Equity | 310,776 | 79.7\% | 303,005 | 80.0\% |
| Capital stock <br> Capital surplus <br> Retained earnings <br> Treasury stock | $\begin{array}{r} 38,716 \\ 59,030 \\ 289,832 \\ (76,802) \\ \hline \end{array}$ |  | $\begin{array}{r} 38,716 \\ 59,030 \\ 282,058 \\ (76,800) \\ \hline \end{array}$ |  |
| II Valuation and translation adjustments | $(18,494)$ | (4.7\%) | $(24,942)$ | (6.6\%) |
| Valuation difference on available-for-sale securities <br> Foreign currency translation adjustment | $\begin{array}{r} (602) \\ (17,891) \end{array}$ |  | $\begin{array}{r} (5,118) \\ (19,823) \end{array}$ |  |
| III Minority interests | 120 | 0.0\% | 104 | 0.0\% |
| Total Net assets | 292,402 | 75.0\% | 278,166 | 73.4\% |
| Total Liabilities and Net Assets | 389,765 | 100.0\% | 379,064 | 100.0\% |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{3}{|l|}{Three months ended June 30, 2008} \& \multicolumn{3}{|l|}{Three months ended June 30, 2009} \& \multicolumn{3}{|c|}{Changes} \\
\hline \& \multicolumn{2}{|l|}{Amount} \& \% \& \multicolumn{2}{|l|}{Amount} \& \% \& \multicolumn{2}{|c|}{Amount} \& \% \\
\hline \begin{tabular}{l}
I Net sales \\
II Cost of sales
\end{tabular} \& \& \[
\begin{aligned}
\& 77,771 \\
\& 35,516
\end{aligned}
\] \& \[
\begin{array}{r}
100.0 \% \\
45.7 \%
\end{array}
\] \& \& \[
\begin{aligned}
\& 77,467 \\
\& 35,928
\end{aligned}
\] \& \[
\begin{array}{r}
100.0 \% \\
46.4 \%
\end{array}
\] \& \& \[
\begin{gathered}
(303) \\
412
\end{gathered}
\] \& \[
\begin{array}{r}
(0.4 \%) \\
1.2 \% \\
\hline
\end{array}
\] \\
\hline Gross profit \& \& 42,255 \& 54.3\% \& \& 41,539 \& 53.6\% \& \& (716) \& (1.7\%) \\
\hline III Selling, general and administrative expenses \& \& 26,013 \& 33.4\% \& \& 25,062 \& 32.3\% \& \& (951) \& (3.7\%) \\
\hline Operating income \& \& 16,241 \& 20.9\% \& \& 16,476 \& 21.3\% \& \& 235 \& 1.4\% \\
\hline \begin{tabular}{l}
IV Non-operating income \\
Interest income \\
Dividends income \\
Royalty income \\
Foreign exchange gains \\
Equity in earnings of affiliates \\
Other \\
V Non-operating expenses \\
Interest expenses \\
Sales discounts \\
Loss on disposal of inventories Other
\end{tabular} \& 399
178
30
2,206
19
224
97
141
18
192 \& 3,060

449 \& $3.9 \%$

$0.6 \%$ \& $$
\begin{array}{r}
142 \\
42 \\
40 \\
325 \\
39 \\
120 \\
\\
45 \\
146 \\
41 \\
20 \\
\hline
\end{array}
$$ \& 711

253 \& $$
\begin{gathered}
0.9 \% \\
\\
0.3 \%
\end{gathered}
$$ \& \[

$$
\begin{array}{r}
(257) \\
(136) \\
10 \\
(1,881) \\
20 \\
(103) \\
\\
(52) \\
5 \\
22 \\
(171)
\end{array}
$$

\] \& \[

(2,349)
\]

(196) \& (76.8\%)
(43.7\%) <br>
\hline Ordinary income \& \& 18,852 \& 24.2\% \& \& 16,934 \& 21.9\% \& \& $(1,917)$ \& (10.2\%) <br>

\hline | VI Extraordinary income |
| :--- |
| Gain on sales of noncurrent assets |
| Gain on sales of investment securities Reversal of allowance for doubtful accounts |
| VII Extraordinary loss |
| Loss on disposal of noncurrent assets | \& \[

$$
\begin{array}{r}
0 \\
80 \\
- \\
5 \\
\hline
\end{array}
$$
\] \& 81

5 \& $$
\begin{gathered}
0.1 \% \\
0.0 \%
\end{gathered}
$$ \& 0

- 

0
0 \& 1

2 \& \[
$$
\begin{gathered}
0.0 \% \\
0.0 \%
\end{gathered}
$$

\] \& | (0) |
| :--- |
| (80) |
| 0 |
| (2) | \& (79)

(2) \& $$
\begin{aligned}
& (98.5 \%) \\
& (50.6 \%)
\end{aligned}
$$ <br>

\hline Income before income taxes \& \& 18,927 \& 24.3\% \& \& 16,933 \& 21.9\% \& \& $(1,994)$ \& (10.5\%) <br>

\hline | Income taxes-current |
| :--- |
| Income taxes-deferred | \& \[

$$
\begin{gathered}
5,208 \\
(302)
\end{gathered}
$$

\] \& 4,906 \& 6.3\% \& \[

$$
\begin{aligned}
& 4,081 \\
& 2,027 \\
& \hline
\end{aligned}
$$

\] \& 6,108 \& 7.9\% \& \[

$$
\begin{gathered}
(1,127) \\
2,330 \\
\hline
\end{gathered}
$$
\] \& 1,202 \& 24.5\% <br>

\hline Minority interests in income \& \& 5 \& 0.0\% \& \& 11 \& 0.0\% \& \& 6 \& 125.5\% <br>
\hline Net income for the period \& \& 14,016 \& 18.0\% \& \& 10,812 \& 14.0\% \& \& $(3,203)$ \& (22.9\%) <br>
\hline
\end{tabular}

|  | Three months ended June 30, 2008 | Three months ended June 30, 2009 |
| :---: | :---: | :---: |
|  | Amount | Amount |
| I Net cash provided by (used in) operating activities <br> Income before income taxes <br> Depreciation and amortization <br> Amortization of goodwill <br> Equity in (earnings) losses of affiliates <br> Increase (decrease) in provision for retirement benefits <br> Increase (decrease) in allowance for doubtful accounts <br> Increase (decrease) in provision for directors' bonuses <br> Interest and dividends income <br> Interest expenses <br> Foreign exchange losses (gains) <br> Loss (gain) on disposal of noncurrent assets <br> Loss (gain) on sales of noncurrent assets <br> Loss (gain) on sales of short-term and long term investment securities <br> Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories <br> Increase (decrease) in notes and accounts payable-trade Other, net | 18,927 4,129 512 $(19)$ $(189)$ 26 $(142)$ $(578)$ 97 $(230)$ 5 $(0)$ $(80)$ 177 $(2,774)$ $(115)$ $(6,720)$ | $\begin{array}{r} 16,933 \\ 4,010 \\ 471 \\ (39) \\ 392 \\ (31) \\ (125) \\ (184) \\ 45 \\ 13 \\ 2 \\ (0) \\ - \\ \hline \end{array}$ |
| Sub-total | 13,024 | 16,889 |
| Interest and dividends income received <br> Interest expenses paid <br> Income taxes paid |  | $\begin{array}{r}346 \\ (48) \\ (5,674) \\ \hline 15\end{array}$ |
| Net cash provided by (used in) operating activities | $(2,689)$ | 11,512 |
| II Net cash provided by (used in) investment activities <br> Payments into time deposits <br> Proceeds from withdrawal of time deposits <br> Purchase of property, plant and equipment <br> Proceeds from sales of property, plant and equipment <br> Purchase of intangible assets <br> Purchase of investment securities <br> Proceeds from sales of investment securities <br> Purchase of investments in subsidiaries resulting in change in scope of consolidation | $\begin{array}{r} (1,490) \\ 512 \\ (3,560) \\ 1 \\ (305) \\ (0) \\ 580 \\ (3,286) \end{array}$ | $\begin{array}{r} (8,745) \\ 2,239 \\ (4,142) \\ 0 \\ (264) \\ (106) \\ \hline \end{array}$ |
| Net cash provided by (used in) investment activities | $(7,548)$ | $(11,018)$ |
| III Net cash provided by (used in) financing activities <br> Net increase (decrease) in short-term loans payable <br> Purchase of treasury stock <br> Repayments of finance lease obligations <br> Cash dividends paid | $\begin{array}{r} (15,000) \\ (7) \\ - \\ (3,490) \\ \hline \end{array}$ | $\begin{array}{r} (2,100) \\ (2) \\ (47) \\ (3,038) \\ \hline \end{array}$ |
| Net cash provided by (used in) financing activities | $(18,498)$ | $(5,188)$ |
| IV Effect of exchange rate change on cash and cash equivalents | 1,064 | 955 |
| V Net increase (decrease) in cash and cash equivalents | $(27,671)$ | $(3,739)$ |
| VI Cash and Cash Equivalents at Beginning of Period | 85,377 | 55,067 |
| VII Cash and Cash Equivalents at End of Period | 57,706 | 51,328 |

## 5. Segment Information

(1) Business Segments
(Millions of yen)

|  | Three months ended June 30, 2008 |  |
| :---: | :---: | :---: |
|  | Amount |  |
|  | Sales | Operating income |
| General hospital products | 37,200 | 8,275 |
| Cardiac \& Vascular products | 33,108 | 9,801 |
| Blood transfusion products | 6,232 | 1,067 |
| Consumer Health Care products | 1,230 | 42 |
| Corporate expenses |  | $(2,945)$ |
| Total | 77,771 | 16,241 |

(Millions of yen)

|  | Three months ended June 30, 2009 |  |
| :---: | :---: | :---: |
|  | Amount |  |
|  | Sales | Operating income |
| General hospital products | 36,643 | 8,607 |
| Cardiac \& Vascular products | 33,279 | 9,830 |
| Blood transfusion products | 5,651 | 843 |
| Consumer Health Care products | 1,892 | 333 |
| Corporate expenses |  | $(3,138)$ |
| Total | 77,467 | 16,476 |

(Note) Main products belonging to each product segment

| Product segments | Main products |  |
| :--- | :--- | :---: |
| General hospital products | Syringes, Needles, Solution sets, I.V.catheters, Blood collection tubes, Electronic <br> medical equipments, etc. |  |
| Disposable medical devices <br> and Medical electronics | I.V.solutions, Prefilled syringes, Nutritious foods, etc. |  |
| Pharmaceuticals | Dialysis solutions, etc. |  |
| CAPD products | Blood glucose monitors, etc. |  |
| Diabetes care products | Home parenteral nutrition, Home oxygen systems, etc. |  |
| Home parenteral nutrition and oxygen |  |  |
| Cardiac and Vascular products | Angiographic catheters, PTCA catheters, Coronary stents, Neuro Interventional coils, <br> etc. |  |
| Interventional systems | Oxygenarators, Roller pumps, Blood tubing sets, etc. |  |
| Cardiovascular systems | Artificial vascular grafts |  |
| Vascular grafts | Blood bags, Automated blood processing products, etc. |  |
| Blood transfusion products | Digital Thermometers, Blood pressure monitors, Blood glucose monitors (OTC), etc. |  |
| Consumer health care products |  |  |

(2) Geographic segments
(Millions of yen)

|  | Three months ended <br> June 30, 2008 |  |  |
| :--- | ---: | ---: | ---: |
|  | Amount |  |  |
|  | Sales to customer | Internal sales | Operating <br> income |
| Japan | 39,924 | 11,728 | 14,015 |
| Europe | 15,987 | 793 | 2,440 |
| Americas | 13,943 | 1,620 | 837 |
| Asia and others | 7,916 | 3,422 | 1,916 |
| Corporate expenses / eliminations | $-17,564)$ | $(2,969)$ |  |
| Total | 77,771 | $(17,564)$ | 16,241 |

(Millions of yen)

|  | Three months ended June 30, 2009 |  |  |
| :---: | :---: | :---: | :---: |
|  | Amount |  |  |
|  | Sales to customer | Internal sales | $\begin{gathered} \hline \text { Operating } \\ \text { income } \end{gathered}$ |
| Japan | 42,822 | 11,746 | 14,374 |
| Europe | 13,406 | 1,150 | 2,452 |
| Americas | 13,711 | 1,520 | 883 |
| Asia and others | 7,527 | 3,698 | 2,099 |
| Corporate expenses / eliminations |  | $(18,116)$ | (3,334) |
| Total | 77,467 |  | 16,476 |

(3) Sales results by regions
(Millions of yen)

|  | Three months ended <br> June 30, 2008 |  |
| :--- | ---: | ---: |
|  | Amount | $\%$ |
| Japan | 39,912 | $51.3 \%$ |
| Europe | 15,987 | $20.6 \%$ |
| Americas | 13,943 | $17.9 \%$ |
| Asia and others | 7,928 | $10.2 \%$ |
| Total | 77,771 | $100.0 \%$ |

(Note) Sales in 'Asia and others' includes direct sales from Japan.
(Millions of yen)

|  | Three months ended <br> June 30, 2009 |  |
| :--- | ---: | ---: |
|  | Amount | $\%$ |
| Japan | 42,820 | $55.3 \%$ |
| Europe | 13,406 | $17.3 \%$ |
| Americas | 13,711 | $17.7 \%$ |
| Asia and others | 7,529 | $9.7 \%$ |
| Total | 77,467 | $100.0 \%$ |

(Note) Sales in 'Asia and others' includes direct sales from Japan.


[^0]:    1. Forecast for interim year ending September, 2009 which was announced on May 13, 2009 has been revised upwardly
    2. Among the information that Terumo discloses, forecasts of financial performance on future projections contain potential risks and uncertainty since these are forecasts on projections made by Terumo based on limited information available at the moment of disclosure. Accordingly, it should be noted that actual results may differ from those forecasts on projections due to various factors. Factors affecting to actual results include, but are not limited to, changes in economic conditions surrounding Terumo, fluctuations of foreign exchange rates, and state of competition.
    3. Forecasted results of net income per share have been revised due to decrease of numbers of share for calculation.
